



**TO: THE SENIOR PARTNER / DIRECTOR - QUANTITY SURVEYING FIRMS**

Dear Sir/Madam,

**QS SALARY SURVEY 2010**

An annual survey of *salaried* staff is conducted amongst firms in order to determine the hourly rate for principals, partners, members of close corporations and directors. As such principals are not necessarily allocated a salary, different categories of salaried personnel are used as a basis, with a factor added in order to arrive at an hourly rate.

Please be assured that only the Executive Director of the Association of S A Quantity Surveyors has access to the individual returns, thus absolute confidentiality is assured.

As soon as feedback is returned from the firms, this information is handed over to a firm of statistical analysts who are commissioned to capture the information and compute the results to finally arrive at an hourly rate. Clearly the better the response from the firms, the more reliable and representative the results will become. A special appeal is therefore made to all member firms to please assist the Association with this important survey by setting aside a little time to complete the questionnaire and returning same (preferably in electronic format) to the offices of the Association by no later than the deadline date of **Friday 28 May 2010**.

Please submit the information back to the Executive Director of the ASAQS, Mr Egon Wortmann, by e-mail to **director@asaqs.co.za** . Alternatively it can be faxed to (011) 315 3785 or posted to the ASAQS, P.O. Box 3527, Halfway House, 1685. Alternatively it can also be submitted electronically via the ASAQS website (**www.asaqs.co.za**).

Finally it should be noted that the results of this survey will only be made available to the respondent firms of this survey in a format that will ensure absolute confidentiality. The information will NOT be made freely available to everyone on the ASAQS website.

Your co-operation and assistance is greatly appreciated.

Yours faithfully,

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**EGON WORTMANN  
EXECUTIVE DIRECTOR**

**30 April 2010**